

#### AUSTRALIA



Coonawarra

South Australia

BROKENWOOD

**BROKENWOOD** 

Hunter Valley.

New South Wales



BALGOWNIE ESTATE Bendigo Victoria



CHAMBERS Rutherglen. Victoria



CHAPOUTIER Heathcote. Victoria



CULLEN Margaret River, Western Australia



d'ARENBERG McLaren Vale South Australia



FRISK Alpine Valleys, Victoria



GIANT STEPS Yarra Valley, Victoria



INNOCENT BYSTANDER Yarra Valley.



Victoria

IASPER HILL INHN DIIVAI Heathcote. Barossa Valley.



KII IKANOON Clare Valley. South Australia



Victoria

LEFLIWIN ESTATE Margaret River. Western Australia



MOUNT MARY Yarra Valley, Victoria



South Australia

PENLEY ESTATE Coonawarra. South Australia



PLANTAGENET Great Southern. Western Australia



SHOOFLY Adelaide South Australia



YARRA YERING Yarra Valley, Victoria



YERINGBERG Yarra Valley, Victoria

### NEW ZEALAND



**GREYWACKE** 

Marlborough



OVEJA NEGRA Maule Valley, Chile



CHILE

CHILCAS Maule Valley, Chile

FRANCE



CHILENSIS Maule Valley, Chile

## New Zealand ITALY



PUBBIULUNUU Chianti Tuscany



CHATFAIL DE SOURS St Quentin de Baron. Bordeaux



CLOS CANTENAC Saint-Émilion Bordeaux



MAISON L'ENVOYÉ Beaune, Burgundy Willamette Valley, Oregon

#### UNITED STATES



Willamette Valley,

Oregon



Willamette Valley, Oregon



DOBBES FAMILY ESTATE Willamette Valley, Oregon



Napa Valley California





# OLD BRIDGE CELLARS

WHAT WE DO:

Old Bridge Cellars imports, produces and markets wines from a handful of fiercely independent wineries in the world's leading wine regions.

HOME BASE:

Napa, California

ESTABLISHED:

1990

#### MISSIM.

We see as our mission the championing of a select group of uncompromising winemakers who give everything in their pursuit of truly distinctive, regionally defined styles that sit comfortably with the world's best. Our parameters are, simply, that the wineries we represent remain true to their regions and true to themselves.

#### OUR PORTFOLIO:

Our wine cellar, while anchored in Australia, boasts 250 different wines from 16 applauded winemaking regions across the globe. Our 29 winemakers travel home to one of six countries (AU, CL, FR, IT, NZ, USA), so from Hunter Valley Semillon to Napa Valley Cabernet Sauvignon, we have it covered.

#### HERITAGE ESTATES:

ALL of our wineries are independently owned, one in three are family owned and operated, and one in four are multi-generational.

#### GREEN GROWERS:

One in five of our wineries are classified as either organic or biodynamic in their practices, with many more in conversion, and we have 24 wines that are produced to

#### ACCOLADES:

2007 - 'IMPORTER OF THE YEAR' by the Critics' Challenge

2011 - 'EXEMPLARY SUPPLIER OF THE YEAR' by Wine.com

2012 - 'IMPORTER OF THE YEAR' nomination by Wine Enthusiast

"Thanks in large part to the work of such talented importers as Old Bridge Cellars et all, American consumers have never had such an enormous selection of Australia's finest as well as rarest wines." - Robert Parker, Jr., The Wine Advocate

# CRITICAL ACCALIM 2-YEAR RECAP\*:

Always ready at the with compelling insights and stories to share, we are grateful for the regular mentions and headlines our wines, and the people who make them, generated in the media. There were also more top ratings than you can shake a stick at including having 23 TOP WINERIES (Top 100 Wineries of the Year/5-Star Wineries/Winery of the Year), 25 95+ POINT wines, 605 90+ POINT wines and **69 TOP WINES** (Top 100/Top 100 Values/Year's Best + Best Buys/Editor's Choice/Cellar Selections).

\*Information was captured from the following five major US wine publications: Wine Spectator, The Wine Advocate, International Wine Cellar, Wine & Spirits, and Wine Enthusiast.

# MAIN CONTACTS

#### SALES DIRECTORS:

National Sales Director - Rick DeGrande, CO Rick.DeGrande@obcwines.com (303) 921-8001

New England - Joyce Hulm, MA (ME, NH, VT, MA, RI) Joyce.Hulm@obcwines.com (707) 258-9552

Atlantic - Max Pearlstein, PA (CT, NY, NJ, PA, DC) Max.Pearlstein@obcwines.com (203) 948-9573

Mid-Atlantic - Bruce Wills, MD (DE, VA, WV, MD, NC, SC) Bruce.Wills@obcwines.com (410) 688-0148 Gulf - Thomas Smitherman, FL (FL, GA, AL, MS, TN)

Thomas@obcwines.com (954) 343-5557

Great Lakes - Rebecca Loewy Hoffman, IL (IL, WI, MI, IN, OH, KY) Rebecca.Loewy@obcwines.com (312) 848-6666

Central - Chris Rowe, CO (CO, ND, SD, NE, KS, MN, IA, MO) Chris.Rowe@obcwines.com (303) 725-0360 Delta - Alan Lagarde, TX (TX, OK, LA, AR, NM) Alan.Lagarde@obcwines.com (214) 207-4330

Southwest - Mark Salter, CA (Southern CA, AZ, NV, UT, WY, MT) Mark.Salter@obcwines.com (213) 308-8189

Pacific - Steve Fisher, CA (Northern CA, OR, WA, ID, AK, HI) Steve.Fisher@obcwines.com (415) 533-3773







# OUR WINE WORLD





#### MAIN OFFICE:

Operations Manager - Alysse Thomas-Holman Alysse@obcwines.com (707) 258-9552

Wholesale Order Processing - Stacy Geary Stacy.Geary@obcwines.com (707) 258-9552

Accounting/Compliance - Dena Schindler Dena@obcwines.com (707) 258-9552

Media Relations/PR/Business Development -Shae Kinsman

Shae.Kinsman@obcwines.com (707) 258-9552

### Events/Market Analyst/Online Marketing -Sherry Stolar

Sherry.Stolar@obcwines.com (732) 609-3991

**Trade Marketing - Emily Barouch** Emily.Barouch@obcwines.com (707) 258-9552

Wine & Marketing Director - Gavin Speight Gavin@obcwines.com (707) 258-9552

President - Rob Buono Rob.Buono@obcwines.com (707) 258-9552

# DISTRIBUTION POINTS:

Western Wine Services - CA 125 Mazetta

American Canyon, CA 94503 (800) 999-8463

Western Carriers - NJ \*limited SKUs

2220 91st St., N. Bergen, NJ 07047 (800) 631-7776

Oregon Wine Services - OR \*Dobbes Family Estate, Wine By Joe, Jovino only 9650 SW Herman Rd Tualatin, OR 97062 (503) 474-9800